

NEC ENTERPRISE SOLUTIONS

COMPANY PROFILE

NEC Corporation is a global leader in the integration of IT and Network technologies that benefit individuals and enterprises around the world.



NEC ENTERPRISE SOLUTIONS

NEC Enterprise Solutions, a 100% subsidiary of NEC, is a leading provider of IT & Communications solutions to small, medium and large enterprises in both the private and public sectors throughout EMEA (Europe, Middle East & Africa).

With main offices in The Netherlands, the United Kingdom, France, Italy and Dubai, NEC Enterprise Solutions serves its customers through a network of business partners and value-added resellers, fostering a company-wide culture of customer dedication, excellence and flexibility. More information on www.nec-enterprise.com.



OUR VISION

IT and Communications are indispensable to the day-to-day operations of organisations of all types and sizes and play a crucial role in any company's success. Organisations today need to exploit the power of Digital Transformation to enrich their operations, drive employee and customer engagement, reduce costs and boost business outcomes.

Founded in 1899, NEC brings 120 years of expertise in technological innovation to empower people, businesses and society. With worldwide over 107,000 employees and annual sales of \$26B, NEC and its advanced technologies meet the complex and ever-changing needs of a diversified global base of customers.

NEC's mission as global leader in Information and Communications technology is to leverage our core competencies and advanced technologies to create social value by improving the way people live, work and communicate.

Under the brand statement **Orchestrating a brighter world**, NEC focuses on Solutions for Society that utilize the strengths of ICT to help ensure the safety, security, efficiency and equality that is necessary for people to live brighter, more enriched lives.

Our expertise is based on business operations in over 125 countries, including 9 laboratories throughout the world where some 1,000 researchers daily forge continuous innovation. More information on www.nec.com



OUR SOLUTIONS

NEC is unique in that our portfolio and expertise spans the full spectrum of IT and Communications technologies. Our goal is to connect people – with each other and with the information they need. This allows them to make faster, better-informed decisions anywhere and at any time.

Designed for open connectivity, high availability and flexible growth, our innovative solutions incorporate the latest voice, data and video technologies and enable real-time, collaborative working, increased productivity and customer satisfaction. Our servers, storage solutions, software and Smart Workspaces enable businesses to optimize business practices, drive workforce engagement and maximize performance and profitability.

Our IT and Communications solutions are an integral part of NEC's Smart Enterprise strategy to support business partners and customers to drive long term value. We will keep on investing and delivering a comprehensive portfolio around the following key high value solutions areas:

- > Unified Communications & Collaboration
- > IT and Communications servers
- > Networking solutions incl. SDN, Cloud, Hybrid and Wireless
- > Business Mobility & Messaging
- > Customer Contact & Engagement
- > Emergency Notification, Alarm handling & Security
- > Smart Workspaces
- > Application Networking and Business Process Integration
- > Network, System and Expense Management
- > Analogue, Digital and (S)IP endpoints
- > Data Storage, Protection and Management
- > HyperConverged Infrastructures
- > High Availability, Business Continuity & Disaster Recovery
- > Cloud Communications services
- > Software Assurance

In addition to our constantly evolving portfolio, NEC also draws on 'best-of-breed' applications through alliances with leading software and hardware suppliers. These enable us to provide total solutions and tailor-made applications to suit our customers' specific needs.



OUR CUSTOMERS

With over 75 million global users and commanding the No.1 market share position as worldwide leader in Enterprise Communications, NEC is well established in the global market. Our success underscores the strength of our portfolio of solutions and our ability to serve customers worldwide. Focusing on solutions that reinforce our customers' competitive strengths has made us the preferred supplier to customers across a wide spectrum of industry sectors, including

- > Healthcare
- > Hospitality
- > Education
- > Government
- > Manufacturing
- > Retail
- > Utilities
- > Financial Services



QUALITY AND ENVIRONMENTAL CARE

NEC is a reliable and stable partner with customer dedication and quality a fundamental part of its company core values. NEC is listed as one of the 100 Most Sustainable Companies in the World (Corporate Knights).

The NEC Enterprise Solutions headquarters in the Netherlands is certified according to ISO 14001:2015 and ISO 9001:2015.

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EMEA (Europe, Middle East, Africa)
 NEC Enterprise Solutions
www.nec-enterprise.com

For further information please contact NEC EMEA or: